### There are some surprises in BRSA December figures

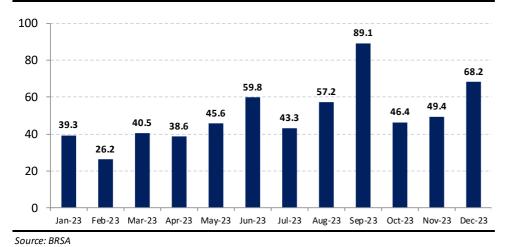
BRSA December data points to a significant loss of momentum in banks' net interest income and a narrowing in net interest margins in the last month of the year. It is acceptable due to the increasing deposit interest rates in December, however, banks' losses in this area were covered by strong increases in fee & commission income, income from foreign exchange transactions and other operating income. Thus, the sector, which experienced a 6% and 7% annual profit contraction in October and November, respectively, achieved a surprising increase in annual profit growth of 60% in December.

If we look at the figures, the net profit of the sector in December was 68.2 billion TL, increasing by 38% monthly and 60% annually. The total net profit of the sector in 2023 was 603.6 billion TL, and the year that started with the expectations of profit contraction was completed with an annual profit growth of 40% compared to 2022.

At the end of 2023, the sector's asset size grew by 64% annually with 23.5 billion TL, while growth continued around inflation. Similarly, there is an annual growth of 54%, 68% and 51% in loans, total deposits and equity, respectively. On the revenue side, we see a 20% annual contraction in net interest income with 85.6 billion TL. The sector's fee & commission income and foreign exchange income increased by 178% and 276% annually, respectively. As for return on equity, we calculate a significant improvement in annualized data for December, with 39.2% compared to 36.6% seen last year.

Regarding the relief in resource costs, positive rating expectations, decreasing risk premiums, expected improvement in inflation starting from the middle of the year, etc., we think that the profitability performance of the sector will continue its positive course and this will support the sector shares. In addition, we believe that foreign inflows, which we expect to intensify this year, will be more evident in liquid bank stocks.

Finally, we would like to point out that following the GARAN results announced yesterday, which exceeded expectations by 26% based on the net profit figure, we may see similar positive surprises in the AKBNK results expected on Thursday and YKBNK results expected on Friday this week.



#### Banking Sector, Monthly Net Income (bn TL, last 12m)

Serhan Yenigün Strategist serhan.yenigun@tacirler.com.tr +90 212 355 26 22

Please refer to the important disclosures at the end of this report.

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## **Banking Sector, Summary of Figures**

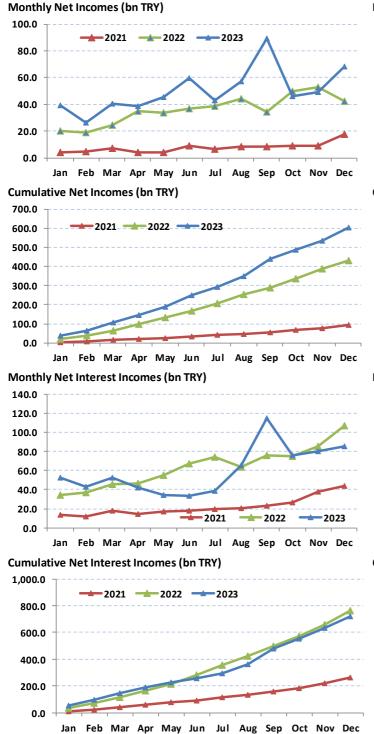
Below, you may see the monthly, annual and year-to-date cumulative performances for KPIs of the Banking Sector.

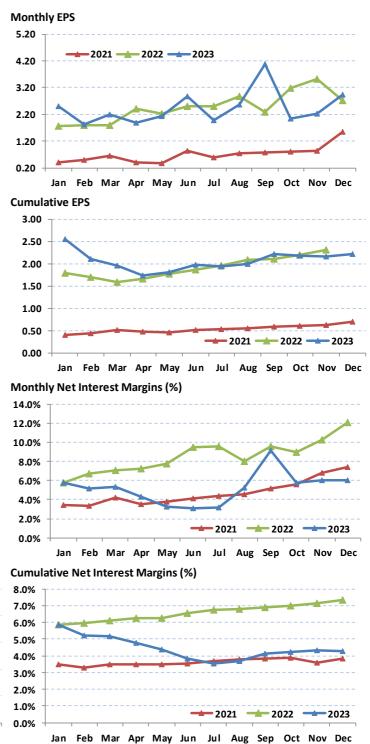
|   | Monthly Data |         |        |          |         | Cumulative |         |           |
|---|--------------|---------|--------|----------|---------|------------|---------|-----------|
| Summary of BRSA figures (TRY bn)              | Dec-23       | Nov-23  | Dec-22 | МоМ      | ΥοΥ     | Dec-23     | Dec-22  | Change(%) |
| Assets  | 23,519       | 22,540  | 14,347 | 4.3%     | 63.9%   | 23,519     | 14,347  | 63.9%     |
| Loans   | 11,677       | 11,327  | 7,581  | 3.1%     | 54.0%   | 11,677     | 7,581   | 54.0%     |
| Non-Performing Loans                          | 192          | 176     | 163    | 9.1%     | 17.4%   | 192        | 163     | 17.4%     |
| NPL Ratio                                     | 1.64%        | 1.55%   | 2.16%  |          |         | 1.64%      | 2.16%   |           |
| Provision (-)                                 | 0            | 0       | 0      | -        | -       | 0          | 0       | -         |
| Deposits                                      | 14,852       | 14,131  | 8,862  | 5.1%     | 67.6%   | 14,852     | 8,862   | 67.6%     |
| Shareholders' Equity                          | 2,122        | 1,968   | 1,406  | 7.8%     | 50.9%   | 2,122      | 1,406   | 50.9%     |
| Paid In Capital                               | 276          | 271     | 184    | 1.7%     | 49.4%   | 276        | 184     | 49.4%     |
| Interest Income                               | 377.0        | 330.1   | 178.8  | 14.2%    | 110.9%  | 2,623.3    | 1,403.2 | 86.9%     |
| Interest Income From Loans                    | 239.3        | 210.5   | 87.7   | 13.7%    | 172.8%  | 1,638.0    | 821.0   | 99.5%     |
| Interest Income From Securities               | 114.0        | 101.4   | 86.6   | 12.4%    | 31.7%   | 836.7      | 540.8   | 54.7%     |
| Interest Income From Other Activities         | 23.8         | 18.1    | 4.5    | 30.9%    | 424.9%  | 148.5      | 41.5    | 258.1%    |
| Interest Expenses                             | 291.4        | 250.3   | 72.2   | 16.4%    | 303.4%  | 1,905.0    | 638.9   | 198.2%    |
| Interest Expenses For Deposits                | 243.2        | 207.8   | 53.9   | 17.1%    | 351.5%  | 1,545.3    | 442.1   | 249.5%    |
| Interest Expenses For Loans                   | 25.6         | 23.1    | 8.2    | 10.9%    | 213.2%  | 185.6      | 63.4    | 192.6%    |
| Interest Expenses For Money Market Operations | 9.9          | 8.2     | 3.3    | 20.7%    | 197.5%  | 70.0       | 58.7    | 19.4%     |
| Interest Expenses For Other Activities        | 12.7         | 11.3    | 6.9    | 12.6%    | 84.9%   | 104.1      | 74.8    | 39.2%     |
| Net Interest Income (NII)                     | 85.6         | 79.8    | 106.6  | 7.3%     | -19.7%  | 718.3      | 764.3   | -6.0%     |
| Net Interest Margin (NIM)                     | 6.00%        | 6.06%   | 12.03% |          |         | 4.27%      | 7.33%   |           |
| Fees & Commission Income (Net)                | 43.3         | 37.1    | 15.5   | 16.7%    | 178.4%  | 317.3      | 128.4   | 147.2%    |
| Dividend Incomes                              | 7.1          | 2.2     | 8.8    | 220.0%   | -19.2%  | 34.7       | 23.6    | 47.3%     |
| Trading Income (Net)                          | -9.0         | -3.1    | 7.1    | 194.0%   | -       | 209.8      | 74.4    | 182.0%    |
| Capital Markets P/L                           | -28.9        | 0.0     | 1.8    | 78349.5% | -       | 86.2       | 10.6    | 710.2%    |
| FX Operations P/L                             | 19.9         | -3.0    | 5.3    | -        | 276.2%  | 123.6      | 63.7    | 93.9%     |
| Other Operating Income                        | 31.3         | 15.9    | 14.9   | 97.0%    | 110.3%  | 259.5      | 114.7   | 126.4%    |
| Total Income From Banking Operations          | 158.3        | 131.9   | 152.9  | 20.0%    | 3.5%    | 1,539.6    | 1,105.2 | 39.3%     |
| Operating Expenses                            | 56.1         | 46.9    | 32.5   | 19.7%    | 72.7%   | 477.0      | 223.7   | 113.2%    |
| Net Operating Income                          | 102.2        | 85.0    | 120.5  | 20.2%    | -15.1%  | 1,062.6    | 881.6   | 20.5%     |
| Provisions                                    | 44.1         | 22.0    | 62.0   | 100.2%   | -29.0%  | 286.5      | 308.9   | -7.3%     |
| Profit Before Tax                             | 58.1         | 62.9    | 58.4   | -7.7%    | -0.6%   | 732.0      | 572.7   | 27.8%     |
| Tax   | -10.1        | 13.5    | 15.8   | -        | -       | 128.3      | 141.0   | -9.0%     |
| Net Income                                    | 68.2         | 49.4    | 42.6   | 37.9%    | 60.1%   | 603.6      | 431.6   | 39.9%     |
| Financial Leverage                            | 11.09        | 11.45   | 10.21  |          |         | 11.09      | 10.21   |           |
| Deposits / Liabilities                        | 63.1%        | 62.7%   | 61.8%  |          |         | 63.1%      | 61.8%   |           |
| Loans / Assets                                | 49.6%        | 50.3%   | 52.8%  |          |         | 49.6%      | 52.8%   |           |
| Loans / Deposits                              | 78.6%        | 80.2%   | 85.5%  |          |         | 78.6%      | 85.5%   |           |
| Loan Yields                                   | 24.49%       | 22.95%  | 13.90% |          |         | 14.24%     | 11.05%  |           |
| Deposit Yields                                | -21.84%      | -20.08% | -8.41% |          |         | -11.94%    | -5.82%  |           |
| Spread (Loan Spread)                          | 2.65%        | 2.87%   | 5.49%  | 4 70/    | E 4 00/ | 2.30%      | 5.23%   | E4 00/    |
| FX Assets                                     | 13,136       | 12,917  | 8,521  | 1.7%     | 54.2%   | 13,136     | 8,521   | 54.2%     |
| FX Liabilities                                | 3,985        | 4,037   | 2,463  | -1.3%    | 61.8%   | 3,985      | 2,463   | 61.8%     |
| FX Net Position                               | 9,151        | 8,880   | 6,058  | 3.0%     | 51.0%   | 9,151      | 6,058   | 51.0%     |
| ROE   | 39.2%        | 30.8%   | 36.6%  |          |         | 29.5%      | 31.6%   |           |
| ROA   | 3.5%         | 2.7%    | 3.6%   |          |         | 2.6%       | 3.1%    |           |
| EPS   | 2.94         | 2.23    | 2.73   |          |         | 2.21       | 2.35    |           |

Kaynak: BRSA, Tacirler Investment Research

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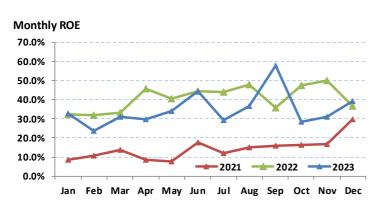
### Performance Indicators, last three years

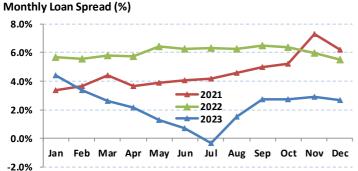


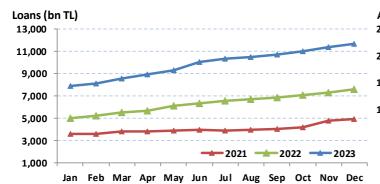


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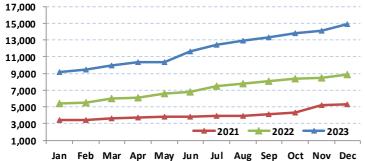
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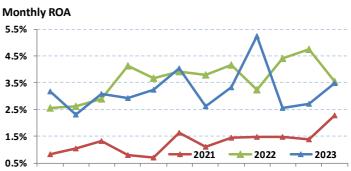




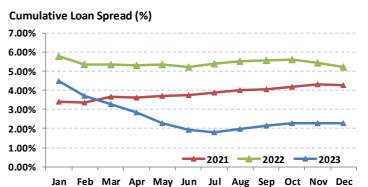


Deposits (bn TL)

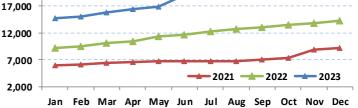


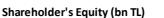


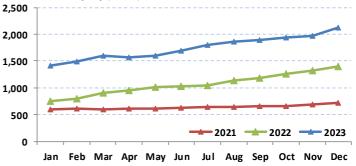
Jan Feb Mar Apr May Jun Jul Aug Sep Oct Nov Dec











# TACİRLER INVESTMENT

## **Important Disclosures**

### **Rating Methodology**

Stock ratings are based on absolute return potential of the stock, which is defined as the percentage change in target price from the current share price. All recommendations and target prices are set with a 12-month horizon. Target prices are set by using one or more of the following methodologies: DCF, Net Asset Valuation, sum of the parts model and multiple comparison.

#### **Rating Definition**

Buy: The stock is expected to generate a return of more than 30% in TL terms.

Hold: The stock is expected to generate a return of less than 30% in TL terms.

**Sell:** The stock is expected to generate a negative return within the forecast horizon.

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