

## Tav Airports

**TAV Airports delivered a strong operational performance in the third quarter of the year. Revenue growth was driven by increased passenger traffic and the high season, while effective cost management supported a significant recovery in profitability. With third-quarter net income exceeding our expectations and margins showing improvement, we view the 3Q25 results as positive. Following the strong summer season, we raise our 12-month target price for TAVHL shares from TL360.00 to TL385.00. We believe the company's ongoing capacity expansion investments continue to support its long-term growth potential, and we maintain our "Buy" recommendation, keeping TAVHL in our model portfolio.**

**Traffic growth supported revenue expansion.** The company reported a net profit of TL5,954 million in 3Q25, which was 18% above both our estimate and the market consensus of TL5,043 million. Net profit increased 56% year-on-year, marking a return to profitability after posting a net loss of TL192 million in the previous quarter. Driven by the summer season, the strong passenger traffic, higher share of international routes, and improvement in unit revenues supported both top-line growth and profitability performance.

**Operational performance was in line with expectations but showed a clear recovery trend.** TAV Airports increased its revenues by 47% YoY in nominal terms to TL26.9 billion in 3Q25. The strong tourism season, the contribution from the new Ankara concession, BTA's Antalya operations, and new commercial areas in Almaty supported the company's top-line growth. Thanks to effective cost management, the increase in cash operating expenses remained below revenue growth, leading to a 65% YoY rise in EBITDA to TL11 billion. As a result, the EBITDA margin improved to 40.8% (3Q24: 38.6%, 2Q25: 32.5%). This margin expansion reflects the strong operating leverage and signals a solid operational momentum consistent with the company's 2025 targets.

**Growth potential remains intact in the revised guidance.** TAV Airports maintained its 2025 targets for revenue (EUR 1.75–1.85 billion), passenger traffic (110–120 million), international passengers (75–83 million), and EBITDA (EUR 520–590 million), while raising its CAPEX guidance from EUR 140–160 million to EUR 220–240 million. The company attributed this increase primarily to the acceleration of the Almaty Airport investment program. Despite the higher investment plan, the net debt/EBITDA ratio was kept unchanged at 2.5–3.0x, highlighting that the company continues to maintain balance sheet discipline.

**Net profit came in above expectations.** TAV Airports reported a net profit of EUR 125 million in 3Q25, marking a 21% year-on-year increase. The improvement in operational performance and the decline in non-cash tax expenses compared to the second quarter supported the bottom line. Over the first nine months of the year, the company recorded a total of EUR 103 million in non-cash items, mainly stemming from deferred tax, foreign exchange differences, and interest rate swaps.

### Rating

**BUY**

Target Price

**TL 385**

Return potential

**53%**

### Share Data

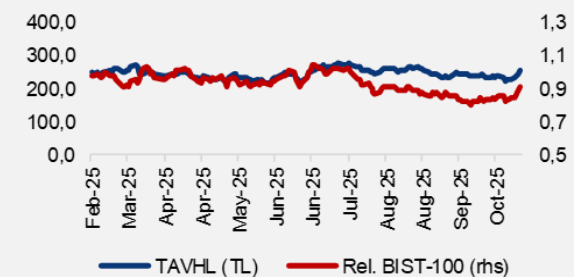
|                                |                |
|--------------------------------|----------------|
| Ticker:                        | TAVHL          |
| Share price (as of 23.10.2025) | 251,50         |
| Share price (52 week range)    | 215 / 292      |
| Market cap. (TL mn - USD mn)   | 91.365 - 2.180 |
| # of shares (mn) & free float  | 363 - 48%      |
| Foreign Ownership Rate         | 50.29%         |
| Market                         | Star           |
| Industry                       | Aviation       |

| Avg. trading volume | 1M   | 3M   | 12M  |
|---------------------|------|------|------|
| USD mn              | 13,9 | 15,2 | 17,6 |

| Price performance | 1M  | 3M  | Y-t-D |
|-------------------|-----|-----|-------|
| TL                | 4%  | -5% | -8%   |
| USD               | 3%  | -8% | -23%  |
| Rel. to BIST-100  | 11% | -5% | -15%  |

| Forecasts (TL mn) | 2023  | 2024  | 2025E |
|-------------------|-------|-------|-------|
| Revenues          | 1.339 | 1.668 | 1.830 |
| EBITDA            | 396   | 473   | 573   |
| Net Earnings      | 293   | 185   | 70    |

| Valuation | 2023 | 2024  | 2025E |
|-----------|------|-------|-------|
| P/E       | 6,4x | 10,2x | 26,9x |
| P/BV      | 1,3x | 1,2x  | 1,1x  |
| EV/EBITDA | 1,4x | 1,1x  | 0,9x  |



**Oğuzhan Kaymak**

+90 212 355 2604

[oguzhan.kaymak@tacirler.com.tr](mailto:oguzhan.kaymak@tacirler.com.tr)

**Serhan Yenigün**

+90 212 355 2602

[serhan.yenigun@tacirler.com.tr](mailto:serhan.yenigun@tacirler.com.tr)

## Valuation

We value TAV Airports using the discounted cash flow (DCF) method, with our forecasts denominated in the company's functional currency, euro (EUR). Based on this approach, we calculate a 12-month target price of EUR6.83 per share. Using our average EUR/TRY exchange rate estimate of 56,38 for the next 12 months, this corresponds to a target price of TL385.00 per share.

Our target price implies a 54% upside potential. In our model, we forecast TAV's revenue to grow at an average annual rate of 6.1% over the valuation period (2025E–2034E), with an average EBITDA margin of 28.2%.

The valuation model assumes a 2% terminal growth rate, 5.2% equity risk premium, 5.5% market risk premium, and a beta of 0.94 for the stock. We discount TAV's free cash flows over the 10-year projection period using a 11.03% WACC. In our model, approximately 57% of the firm value is derived from the present value of projected cash flows, with the remaining portion coming from the terminal value.

| (mIn EUR)                                    | 2024          | 2025T        | 2026T        | 2027T        | 2028T        | 2029T        | 2030T        | 2031T        | 2032T        | 2033T        | 2034T        |
|----------------------------------------------|---------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| <b>Revenues</b>                              | <b>1.668</b>  | <b>1.830</b> | <b>1.996</b> | <b>2.157</b> | <b>2.313</b> | <b>2.463</b> | <b>2.602</b> | <b>2.728</b> | <b>2.839</b> | <b>2.929</b> | <b>3.003</b> |
| Growth%                                      | 24,6%         | 9,8%         | 9,1%         | 8,1%         | 7,3%         | 6,5%         | 5,7%         | 4,9%         | 4,1%         | 3,2%         | 2,6%         |
| <b>EBITDA</b>                                | <b>491</b>    | <b>573</b>   | <b>608</b>   | <b>636</b>   | <b>659</b>   | <b>685</b>   | <b>713</b>   | <b>740</b>   | <b>762</b>   | <b>780</b>   | <b>801</b>   |
| Growth%                                      | 21,1%         | 16,6%        | 6,1%         | 4,6%         | 3,8%         | 3,9%         | 4,1%         | 3,7%         | 3,0%         | 2,4%         | 2,7%         |
| <b>EBITDA Margin</b>                         | <b>29,5%</b>  | <b>31,3%</b> | <b>30,5%</b> | <b>29,5%</b> | <b>28,5%</b> | <b>27,8%</b> | <b>27,4%</b> | <b>27,1%</b> | <b>26,8%</b> | <b>26,6%</b> | <b>26,7%</b> |
| Taxes paid on EBIT                           | -43           | -77          | -57          | -69          | -71          | -77          | -81          | -84          | -86          | -87          | -89          |
| CAPEX                                        | -250          | -196         | -218         | -237         | -255         | -273         | -285         | -297         | -306         | -313         | -321         |
| Change in Net Working Capital                | 14            | -58          | 26           | 28           | 25           | 24           | 24           | 25           | 26           | 26           | 23           |
| <b>Free cash flow from operations</b>        | <b>185</b>    | <b>359</b>   | <b>307</b>   | <b>302</b>   | <b>308</b>   | <b>311</b>   | <b>323</b>   | <b>334</b>   | <b>344</b>   | <b>355</b>   | <b>369</b>   |
| <b>FCFF Margin</b>                           | <b>11,1%</b>  | <b>19,6%</b> | <b>15,4%</b> | <b>14,0%</b> | <b>13,3%</b> | <b>12,6%</b> | <b>12,4%</b> | <b>12,2%</b> | <b>12,1%</b> | <b>12,1%</b> | <b>12,3%</b> |
| WACC                                         |               | 11,4%        | 11,3%        | 11,1%        | 11,0%        | 10,9%        | 10,9%        | 10,9%        | 10,9%        | 10,9%        | 10,9%        |
| <b>DFC</b>                                   |               | <b>322</b>   | <b>248</b>   | <b>220</b>   | <b>203</b>   | <b>185</b>   | <b>173</b>   | <b>162</b>   | <b>151</b>   | <b>140</b>   | <b>131</b>   |
| Terminal growth rate                         | 2%            |              |              |              |              |              |              |              |              |              |              |
| Terminal Value                               | 4.145         |              |              |              |              |              |              |              |              |              |              |
| <b>PV of Terminal Value</b>                  | <b>1.472</b>  |              |              |              |              |              |              |              |              |              |              |
| PV of FCFF                                   | 1.935         | 17%          |              |              |              |              |              |              |              |              |              |
| <b>Enterprise Value</b>                      | <b>3.406</b>  |              |              |              |              |              |              |              |              |              |              |
| Latest Net Debt                              | 1.223         |              |              |              |              |              |              |              |              |              |              |
| <b>Equity Value</b>                          | <b>2.183</b>  |              |              |              |              |              |              |              |              |              |              |
| # of shares outstanding (mn)                 | 363           |              |              |              |              |              |              |              |              |              |              |
| <b>Fair Value per share EUR (12-mth fwd)</b> | <b>6,83</b>   |              |              |              |              |              |              |              |              |              |              |
| Current share price EUR                      | 5,18          |              |              |              |              |              |              |              |              |              |              |
| <b>Fair Value per share TL (12-mth fwd)</b>  | <b>385,00</b> |              |              |              |              |              |              |              |              |              |              |
| Current share price TL                       | 251,50        |              |              |              |              |              |              |              |              |              |              |
| <b>Upside / (Downside)</b>                   | <b>53%</b>    |              |              |              |              |              |              |              |              |              |              |

Source: Tacirler Investment

## Projections

| Balance Sheet                         | 2023         | 2024         | 2025E        |
|---------------------------------------|--------------|--------------|--------------|
| Cash                                  | 539          | 353          | 355          |
| Accounts receivables                  | 121          | 137          | 157          |
| Inventory                             | 34           | 45           | 46           |
| Financial investments                 | 181          | 154          | 169          |
| Fixed assets                          | 2.273        | 2.450        | 2.937        |
| Other non-current assets              | 1.606        | 1.725        | 1.622        |
| <b>Total assets</b>                   | <b>4.753</b> | <b>4.863</b> | <b>5.288</b> |
| Short-term financial loans            | 532          | 462          | 466          |
| Accounts payables                     | 72           | 95           | 105          |
| Long-term financial loans             | 1.254        | 1.387        | 1.520        |
| Other long-term payables              | 1.483        | 1.312        | 1.561        |
| <b>Non-current liabilities</b>        | <b>3.342</b> | <b>3.255</b> | <b>3.651</b> |
| <b>Shareholders' equity</b>           | <b>1.411</b> | <b>1.608</b> | <b>1.636</b> |
| Paid in Capital                       | 11           | 10           | 7            |
| Other Equity                          | 1.400        | 1.598        | 1.629        |
| <b>Total liabilities &amp; equity</b> | <b>4.753</b> | <b>4.863</b> | <b>5.288</b> |
| Net debt                              | 1.248        | 1.496        | 1.630        |
| Net working capital                   | 82           | 86           | 98           |
| <b>Per share (EUR)</b>                |              |              |              |
| EPS                                   | 0,81         | 0,51         | 0,19         |
| BVPS                                  | 3,88         | 4,43         | 4,50         |
| DPS                                   | 0,00         | 0,00         | 0,00         |
| <b>Ratios</b>                         |              |              |              |
| <b>Profitability</b>                  |              |              |              |
| ROE                                   | 22,7%        | 12,2%        | 4,3%         |
| Net margin                            | 21,9%        | 11,1%        | 3,8%         |
| Asset turnover                        | 0,3x         | 0,3x         | 0,4x         |
| Leverage                              | 3,5x         | 3,2x         | 3,1x         |
| ROA                                   | 6,5%         | 3,8%         | 1,4%         |
| <b>Leverage</b>                       |              |              |              |
| Financial debt/Total assets           | 38%          | 38%          | 38%          |
| Net debt/Equity                       | 0,88         | 0,93         | 1,00         |
| Net debt/EBITDA                       | 3,15         | 3,16         | 2,84         |

| Income statement      | 2023         | 2024         | 2025E        |
|-----------------------|--------------|--------------|--------------|
| <b>Revenues</b>       | <b>1.339</b> | <b>1.668</b> | <b>1.830</b> |
| Gross profit          | 517          | 605          | 686          |
| Operating expenses    | -263         | -340         | -359         |
| Operating profit      | 253          | 265          | 326          |
| <b>EBITDA</b>         | <b>396</b>   | <b>473</b>   | <b>573</b>   |
| Other income, net     | 0            | 27           | 5            |
| Financial income, net | -134         | -170         | -200         |
| Earnings before taxes | 329          | 242          | 166          |
| Tax expense           | -26          | -43          | -79          |
| <b>Net earnings</b>   | <b>293</b>   | <b>185</b>   | <b>70</b>    |

| Cashflow statement            | 2023       | 2024       | 2025E      |
|-------------------------------|------------|------------|------------|
| EBITDA                        | 396        | 473        | 573        |
| Taxes on EBIT                 | -26        | -43        | -77        |
| Capital expenditures          | -212       | -250       | -196       |
| Chg. in NWC                   | 35         | 14         | -58        |
| <b>Free cashflows to firm</b> | <b>132</b> | <b>185</b> | <b>359</b> |

| Growth & margins     | 2023  | 2024  | 2025E |
|----------------------|-------|-------|-------|
| Revenues             | 27%   | 25%   | 10%   |
| EBITDA               | 25%   | 19%   | 21%   |
| Net earnings         | 168%  | -37%  | -62%  |
| Gross margin         | 38,6% | 36,3% | 37,5% |
| Operating margin     | 18,9% | 15,9% | 17,8% |
| EBITDA margin        | 29,6% | 28,4% | 31,3% |
| Net margin           | 21,9% | 11,1% | 3,8%  |
| Free cashflow margin | 9,9%  | 11,1% | 19,6% |

| Valuation | 2023 | 2024  | 2025E |
|-----------|------|-------|-------|
| P/E       | 6,4x | 10,2x | 26,9x |
| P/BV      | 1,3x | 1,2x  | 1,1x  |
| EV/EBITDA | 1,4x | 1,1x  | 0,9x  |

Source: Company Data, Tacirler Investment

\*All figures are stated in millions of EUR unless otherwise stated.

## Important Disclosures

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